Receiving Payments via PayPal, Venmo & Zelle

Background

- Recently I sold a kayak, a motorcycle, 3 cars, and a cargo trailer
- My preference for these transactions is usually cash (no checks, etc.)
- But the kayak and Honda purchasers insisted in Venmo, and the Subaru purchaser on Zelle, so I had to figure this out

Bottomline: If you're selling stuff, these should be added to your list of ways to receive payment, in addition to PayPal of course...

So let's compare all 3

PayPal



PayPal Holdings, Inc. is an American company operating an online payments system in the majority of countries that support online money transfers, and serves as an electronic alternative to traditional paper methods like checks and money orders. The company operates as a payment processor for online vendors, auction sites, and many other commercial users, for which it charges a fee.

PayPal (personal)

- Sending and receiving money ("personal transaction")
 - When you send money (initiated from the "Friends and Family" tab of the "Send Money" flow) to, or receive money into your PayPal account from, friends and family without making an underlying commercial transaction (that is, the payment is not for the purchase of goods or services or for making any other commercial transaction).

Receiving personal transactions

Sending domestic personal transactions

Payment method Fee Rate PayPal balance or a bank account No Fee No fee (when no currency conversion is involved)

When you buy or sell goods or services, receive payments through QR codes, make any other **commercial** type of **transaction**, or receive a payment when you "request money" using **PayPal**, we call that a "**commercial transaction**".

PayPal (business)

PayPal QR code payments fee for transactions above \$10.00

Small-to-Medium Business

PayPal pricing

Add the value of PayPal to your business—with no hidden fees and no monthly commitment.

PayPal Digital Payments transaction fee

3.49% +\$0.49 per transaction

1.90% +\$0.10 per transaction

In-person credit and debit card transaction fee

2.29% +\$0.09 per transaction

Online credit and debit card transaction fee

2.59% +\$0.49 per transaction

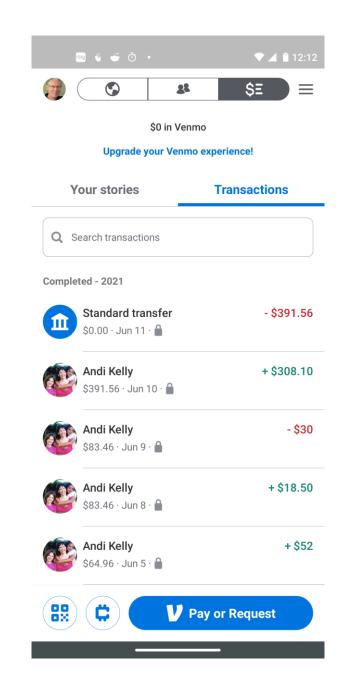
<u>Venmo</u>

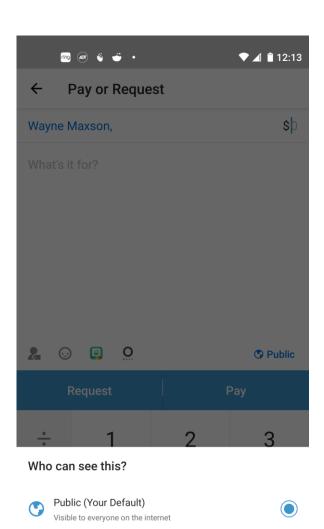


• **Venmo** is a <u>mobile payment</u> service <u>owned by <u>PayPal</u></u>. Venmo account holders can transfer funds to others via a mobile phone app; both the sender and receiver have to live in the U.S. Venmo was launched in 2009 targeting friends splitting bills, e.g. for movies, dinner, rent, tickets, etc.

Venmo

 Limits: When you sign up for Venmo, your person-to-person sending limit is \$299.99. Once we've confirmed your identity, your weekly rolling limit is \$4,999.99.





Visible to sender, recipients, and their Venmo friends

Visible to sender and recipient only

Private

Venmo (changes)

- 1) You can now select a public, friends, or private setting for your friends list, and opt out of being seen on the friends lists of other Venmo users. Review and manage your privacy controls by going to Settings > Privacy in the Venmo app.
- 2) Effective July 20, 2021, the <u>Venmo Purchase Protection Program</u> will expand eligibility for payments received into a user's business profile or that are identified as for goods and services. To be eligible for the expanded Purchase Protection Program, sellers will need to meet additional requirements described in our <u>User Agreement</u>.
- 3) Effective July 20, 2021, users who receive payments that are identified by senders as for goods and services will be charged a <u>seller transaction fee</u> of 1.9% + \$0.10.
- 4) Effective August 2, 2021, the fee for instant transfers will be 1.5% per instant transfer (\$0.25 minimum fee, \$15 maximum fee).

Zelle



- Zelle (/zɛl/) is a United States—based digital payments
 network owned by Early Warning Services, a private financial
 services company owned by the banks Bank of
 America, BB&T, Capital One, JPMorgan Chase, PNC
 Bank, U.S. Bank and Wells Fargo.
- The Zelle service enables individuals to <u>electronically transfer</u> money from their <u>bank account</u> to another registered user's bank account (within the United States) using a mobile device or the website of a <u>participating banking institution</u>.
- The Zelle instant payment service was launched in June 2017.

Zelle

- Limits: If your bank or credit union does not yet offer Zelle, your weekly send limit is \$500.
- Ex. USAA allows up to three payments per day, up to 21 transactions per week and up to 90 transactions per month. Payments can't total more than \$1,000 in a 24-hour period, \$2,500 over a 7-day period or \$10,000 in a month.

